

# Preparing Your Objectives, Key Results, and Weekly Scorecard

TAKE SOME TIME TO FILL THIS SHEET AND COME BACK TO IT REGULARLY TO CHECK IN!

STATE YOUR BIG, HAIRY AUDACIOUS GOAL (i.e., become a top 5 realtor in my market)

WHY IS THIS IMPORTANT TO YOU? (i.e., To better my life and the life of my family)

KEY RESULT	Key Result	October Check	November Check	December Check
Key Result 1				
Key Result 2				
Key Result 3				

SCAN TO DOWNLOAD  
THE WORKSHEET



## THE 5 LEVELS OF MASTERY

**THE WEEKLY SCORECARD:** *“We become what we do repeatedly. Excellence, therefore, is not an act. It is a habit.”*

Name: \_\_\_\_\_ Week: \_\_\_\_\_

Daily or Weekly Activities to Help You Achieve Key Result 1	Potential Score	Your Score

Daily or Weekly Activities to Help You Achieve Key Result 2	Potential Score	Your Score

Daily or Weekly Activities to Help You Achieve Key Result 3	Potential Score	Your Score